



# TRAINING & SIMULATION

## INDUSTRY SYMPOSIUM





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Customer Support Group  
International Programs Office





# FMS SNAPSHOT



Countries Supported	51
Open Cases	159
Total \$ Value	\$ 1.74B
FY11 \$ Value	\$ 244M
FY 12 Pending Case Value	\$ 179M
FY 12 Under Development	\$ 8.6M

*Data as of 30 September 2011 - Forward*

# FY 2012 OVERSEAS CONTINGENCY OPERATIONS REQUEST



**OFFICE OF THE  
SECRETARY OF DEFENSE**

**DEPARTMENT OF DEFENSE BUDGET  
FISCAL YEAR (FY) 2012**

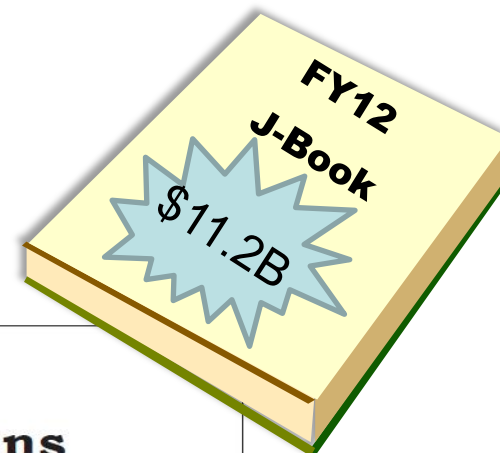
February 2011

**Largest and  
Most Critical  
Program in DoD**



**UNCLASSIFIED**

**Justification for FY 2012  
Overseas Contingency Operations  
Afghanistan Security Forces Fund (ASFF)**



# Afghan National Security Forces (ANSF) Strategic Review (ASR)

## 26-27 October 2011



- Campaign Plan is under revision to account for US Surge Recovery and proportional International Community reductions.
- Systems must be Afghan right: every program must be **affordable and sustainable for the ANA over the long term.**
- Tashkil (MTOE) review to gain savings and efficiencies.
- \$12.8B reduced to \$11.2B, more reductions anticipated.
- Long term ANSFF sustainment ~ \$6B annually.





# Jordan DMPRC



## Description/Summary of Program Requirements

Jordanian Armed Forces desire to build a Digital Multi Purpose Range Complex (DMPRC) providing collective training facilities for armor, infantry, and aviation units.



Acquisition Strategy	Period of Performance	Milestones
<ul style="list-style-type: none"><li>• TBD</li></ul>	<ul style="list-style-type: none"><li>• TBD</li></ul>	<ul style="list-style-type: none"><li>• Awaiting LOR</li></ul>
Point of Contact	Funding	Current Contract/Original Developer/OEM (if recompetete)
Name: Gabriel Medina Organization: Customer Support Group Phone: 407-384-5557 Email: gabriel.medina1@us.army.mil	<ul style="list-style-type: none"><li>• FMF \$20M</li><li>• JAF requests ROM for their POM</li></ul>	

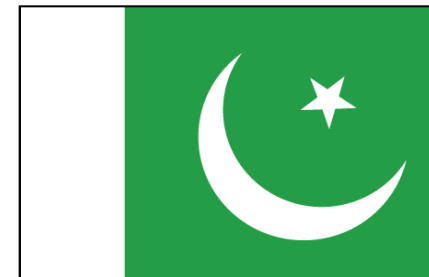


# Pakistan Rotary Simulations



## Description/Summary of Program Requirements

Pakistan requires various types of helicopter simulators to provide their aviators the highest level of flight proficiency. Requirements are for AH-1F, Bell 412, and Mi-17 simulators.



Acquisition Strategy	Period of Performance	Milestones
<ul style="list-style-type: none"><li>• TBD</li></ul>	<ul style="list-style-type: none"><li>• Hardware acquisition and two to five years contractor logistics support.</li></ul>	<ul style="list-style-type: none"><li>• Initial ROM provided May 2010</li><li>• Pakistan down scaling initial requirements</li><li>• Awaiting LOR</li></ul>
Point of Contact	Funding	Current Contract/Original Developer/OEM (if recompetete)
Name: Gabe Medina Organization: Customer Support Group Phone: 407-384-5557 Email: gabriel.medina1@us.army.mil	<ul style="list-style-type: none"><li>• PCCF</li></ul>	

# SAUDI ARABIA NATIONAL GUARD



## Description/Summary of Program Requirements

Saudi Arabia National Guard requests a Sources Sought for the following procurements :

- Battle Staff Simulation
- Indoor Firing Range
- LAV AT Simulator
- Urban OPS Training Site



### Acquisition Strategy

- TBD

### Period of Performance

- TBD

### Milestones

- Battle Staff Simulation - ~~Sources Sought - May 2011~~  
**Pending Demonstration**
- Indoor Firing Range - ~~Sources Sought Sep 2011~~  
**Pending LOR**
- LAV AT Simulator - ~~Sources Sought June 2011~~  
**Directed Source**
- Urban OPS Training Site - **Pending LOR**

### Point of Contact

Name: Robert Farney  
Organization: Customer Support Group  
Phone: 407-384-3726  
Email: robert.farney@us.army.mil

### Funding

- ~~FMS~~ ~ Estimated \$50M
- FMS ~ Estimated \$25M+

### Current Contract/Original Developer/OEM (if recompetete)





# Israel OneSAF



## Description/Summary of Program Requirements

Israel is considering OneSAF utilizing the Semi-Automated Forces application to integrate OneSAF into their existing simulation and training architecture linking multiple disparate systems.



### Acquisition Strategy

- TBD

### Period of Performance

- TBD

### Milestones

- Awaiting LOR
- Planning FMS case

### Point of Contact

Name: Bill Monroe  
Organization: Customer Support Group  
Phone: 407.384.5269  
Email: [william.j.monroe@us.army.mil](mailto:william.j.monroe@us.army.mil)

### Funding

- FMS

### Current Contract/Original Developer/OEM (if recompetete)



# Poland JCATS



## Description/Summary of Program Requirements

The Polish Armed Forces requests JCATS and on-site CAX Contractor Support in preparation of their Land Forces deployment for ISAF mission in Afghanistan..



Acquisition Strategy	Period of Performance	Milestones
<ul style="list-style-type: none"><li>• WFF</li></ul>	<ul style="list-style-type: none"><li>• <del>12 months</del></li><li>• 19 months</li></ul>	<ul style="list-style-type: none"><li>• July 2011 — <del>RFP Release</del></li><li>• November 2011 – Contract Awarded</li></ul>
Point of Contact	Funding	Current Contract/Original Developer/OEM (if recompetete)
Name: Bill Monroe Organization: Customer Support Group Phone: 407.384.5269 Email: <a href="mailto:william.j.monroe@us.army.mil">william.j.monroe@us.army.mil</a>	<ul style="list-style-type: none"><li>• FMS</li></ul>	



# Armenia MILES



## Description/Summary of Program Requirements

Armenian MOD indicated requirements for JCATS and MILES in support of their Peace Keeping BDE.



Acquisition Strategy	Period of Performance	Milestones
<ul style="list-style-type: none"><li>• Sources Sought</li></ul>	<ul style="list-style-type: none"><li>• 40 Months</li></ul>	<ul style="list-style-type: none"><li>• Awaiting LOR</li><li>• FMS case - Awaiting Implementation</li></ul>
Point of Contact	Funding	Current Contract/Original Developer/OEM (if recompetete)
Name: Bill Monroe Organization: Customer Support Group Phone: 407.384.5269 Email: <a href="mailto:william.j.monroe@us.army.mil">william.j.monroe@us.army.mil</a>	<ul style="list-style-type: none"><li>• FMS ~ \$2M</li></ul>	

# ROYAL SAUDI LAND FORCES



## Description/Summary of Program Requirements

Royal Saudi Land Forces indicated potential requirements for Hands-On Maintenance Trainers (HOTS) and Desktop Trainers (DTs)



### Acquisition Strategy

- TBD

### Period of Performance

- TBD

### Milestones

- Hands-On Maintenance Trainer (HOTS) – Pending LOR
- Desktop Trainers (DTs) – Pending LOR

### Point of Contact

Name: Robert Farney  
Organization: Customer Support Group  
Phone: 407-384-3726  
Email: robert.farney@us.army.mil

### Funding

- FMS ~ Estimated \$15M

### Current Contract/Original Developer/OEM (if recompetete)





# Serbia MILES



## Description/Summary of Program Requirements

Serbia is considering utilizing the MILES application to integrate into their existing training architecture to provide a live training capability.



Acquisition Strategy	Period of Performance	Milestones
<ul style="list-style-type: none"><li>TBD</li></ul>	<ul style="list-style-type: none"><li>TBD</li></ul>	<ul style="list-style-type: none"><li>Awaiting LOR</li></ul>
Point of Contact	Funding	Current Contract/Original Developer/OEM (if recompetete)
Name: Bill Monroe Organization: Customer Support Group Phone: 407.384.5269 Email: <a href="mailto:william.j.monroe@us.army.mil">william.j.monroe@us.army.mil</a>	<ul style="list-style-type: none"><li>FMS</li></ul>	

# Section 1206 Security Assistance Program



Section 1206 of the National Defense Authorization Act of 2006 established a new program that gives the Department of Defense (DOD) the authority to spend up to \$200M of its own appropriations to train and equip foreign militaries to undertake counterterrorism or stability operations.

- 1206 project proposals are submitted by specific country embassies and combatant commands
- Upon review the Department of State and DOD select proposals based on criteria established in the authorizing legislation and departmental guidance.
- Department of State and DOD submit a final list of proposals to the Secretaries of Defense and State for their approval.
- Defense Security Cooperation Agency (DSCA) and security assistance officers at embassies implement Section 1206 assistance.



## ***Section 1206 Security Assistance Program (cont.)***



### **Nuances specific to 1206 Program:**

- Historically LORs not submitted until late in the FY
- Expiring Funds required to be on contract by 30 Sep XXXX
- Government Tech Assist limited because of the Expiring Funds limitations
- Cannot Direct/Sole source requirements which extends contract lead time

### **Key Notes and Dates for FY12:**

- 23 November 2011 (NLT): FY12 Tranche 1 programs must be completed and ready to implement
- 3 January 2012 (Tentative): T2 notification to Congress
- PEO STRI 1206 proposals include the following:
  - Bangladesh - Shoot House
  - Croatia - EST 2000/MILES
  - Poland - VBS2
  - Romania - VBS2/BES/Mobile MOUT/DRP